



Income Disclosure Statement

8/14/2020

As a new company in the early stages of launching, Joi Delivers does not yet have enough data to post an Income Disclosure Statement.

As it relates to the presentation and discussion of the Joi Delivers Compensation Plan for its Independent Marketing Representatives (IMRs) and Driver Referral Program, we do in fact follow the guidelines of the DSA Code of Ethics.

Additionally, as stipulated by law, we do not make any guarantees of income or results to prospective IMRs and Drivers.

Delivery Transactions

Independent Marketing Representatives (IMRs) are compensated solely on delivery service transactions. ONLY upon the providing of and payment for delivery services will referring IMRs receive any compensation of any type. IMRs introduce the Joi Delivers service to individuals (Joi Delivers Drivers and/or Customers) who then generate delivery transactions upon which commissions and bonuses are generated. **JOI DELIVERS PAYS NO COMMISSIONS OR BONUSES BASED SOLELY ON THE RECRUITING OF IMRs.**

A Joi Delivers IMR may also refer other individuals to Joi Delivers and enroll (personally-sponsor) them as IMRs. A Joi Delivers IMR may earn bonuses and commissions on the sale of delivery transactions by IMRs they directly or indirectly sponsor.

There are two types of Delivery Transactions (see *Delivery Transactions* in the glossary for a full description):

- When a Joi Delivers Customer pays for a Joi Delivers Driver make a delivery, a Joi Delivers delivery is said to have occurred. *Both* the Driver's and Customer's upline IMRs will potentially receive:
 - Bonuses based on the corresponding value assigned to the activity.
 - Commissions according to their qualifications and leadership positions.
- Additionally, Joi Delivers offers Customers the ability to take advantage of discounts by pre-purchasing Joi Perks Membership plans. The Customer's upline IMRs will potentially receive:
 - Bonuses based on the value assigned to the Membership tier.
 - Commissions when a delivery actually takes place.

All Drivers, Customers or other IMRs referred must have an existing relationship with their referrer (i.e. friends and family or known personally). Joi Delivers does not allow "cold" recruiting.

Independent Marketing Representatives can earn income by referring Drivers and Customers who order deliveries with Joi Delivers. Drivers can earn income by driving for Joi Delivers, and through the Driver Referral Program. Individual results will be factored by work ethic, commitment, and effort.

The company does not condone any inflated claims or misrepresentation of possible earnings. All sales and/or earning representations by the company and its Independent Marketing Representatives must be based on documented facts.

Contact Us

If you have any questions about this Income Disclosure Statement, the information use or sharing practices of JOI DELIVERS, or your dealings with this site, please contact us at:

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